

# DID YOU KNOW?

NO: 266

JUNE 25, 2014

## MISCELLANEOUS

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### **New PRIMUS School Offering – Control Kit Installation**

The new PRIMUS Control Kit Installation School will be held at the PRIMUS Training Center in Omaha, Nebraska on August 12-13, 2014. This is an excellent opportunity for Authorized Service Agents and in-house facilities/maintenance personnel to learn how to properly and efficiently install a PRIMUS PSS500 or PSS8 control kit.

Installing new controls is a very cost effective way to extend a steam sterilizer's useful life.

Scores of PRIMUS control kits have been placed on older Steris (AMSCO) and Getinge (Castle) steam sterilizers over the past five years with excellent results.

Additionally, some PRIMUS PSS500 sterilizers are now approaching 25 years of service and end users may want to consider upgrading to a PSS8 controller with a color touch screen.

The installation can normally be accomplished in one day by one trained technician and a helper.

The class is limited to 8 students and is filled on a "first come, first served" basis. Successfully completing the PRIMUS Steam Sterilizer School is a class prerequisite unless special permission is granted by PRIMUS (Dave Schall/Tim Stanislav).

### **Last Steam Sterilizer School of 2014 – September 9 - 11**

The final PRIMUS Steam Sterilizer School will be held at the Training Center in Omaha on September 9 – 11. Class size is limited, so please sign-up early. Remember, for the pressure vessel to have a full 15 year warranty, the sterilizer must be maintained by an ASA or in-house technician who has satisfactorily completed the school. Otherwise, the warranty is reduced to 10 years.



# PRIMUS

STERILIZER Company, LLC • 6565 South 118<sup>th</sup> Street • Omaha, NE 68137 • Phone (402) 344-4200 • Fax (402) 344-4242

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## **MISCELLANEOUS (CONTINUED)**

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Sign-up forms are available on the PRIMUS website at [www.primus-sterilizer.com](http://www.primus-sterilizer.com) in the Training section.

The first school in 2015 will be January 27 – 29 in Omaha.

### **Parts Specials**

PRIMUS runs part specials several times during the year. The specials are noted on the PRIMUS website, on e-mail correspondence from the PRIMUS Parts Coordinator (Becca Engdahl), and through hardcopy notices included in parts shipments to customers.

Here are the current specials:

#### **PM Kits - \$150 Off**

PRIMUS is offering \$150 off any PM kit purchased by July 31, 2014. This is on top of the already discounted price that would be paid if the parts were purchased separately.

PM kits are gaining acceptance in the field as a cost effective, no hassle way of ordering all the parts needed to do a thorough quarterly PM. Give it a try.

#### **Excess Parts – 50% Off List Price**

Like any business, PRIMUS sometimes inadvertently buys more parts than are needed to meet customer demand.

To reduce excess inventory, these parts have been reduced off List Price by 50%. The list of parts is posted on the PRIMUS website.

#### **PRI-Furb™ Units**

PRIMUS is always on the lookout for used PRIMUS steam sterilizers that can be fully factory refurbished and sold at significantly discounted prices. PRIMUS will pay cash for used units, provide a parts credit or give a trade-in allowance on the purchase of a new sterilizer.

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PRIMUS currently has several PRI-Furb™ units for sale with a 1-2 week delivery lead time. Available sterilizer sizes and whether they are single or double door units can be viewed on the PRIMUS website.

PRI-Furb™ sterilizers are a great value. The many customers who have purchased these units have been very pleased with their decision.

### New Upgraded PRIMUS Website

PRIMUS will launch its newly upgraded website shortly after the July 4<sup>th</sup> holiday period. The site upgrade includes:

More user friendly search, ordering and checkout functionality when buying PRIMUS parts (the entire shopping experience will be updated)

New graphics

### Underwriters Laboratories (UL)

PRIMUS has been authorized to use the UL mark for its steam sterilizers since 2005.

UL published a new IEC (International Electrotechnical Commission) laboratory equipment standard (Safety Requirements for Electrical Equipment for Measurement, Control, and Laboratory Use 61010-1 2nd Edition including 61010-2-040) that all UL registered manufacturers must comply with.

The effective date of the standard was January 1, 2014.

PRIMUS has an active program with UL to test all required sterilizer components to guarantee they remain compliant with the new 61010-1 2nd Edition standard.

It is estimated that this testing process will take 2-3 months depending on UL's workload and scheduling constraints.

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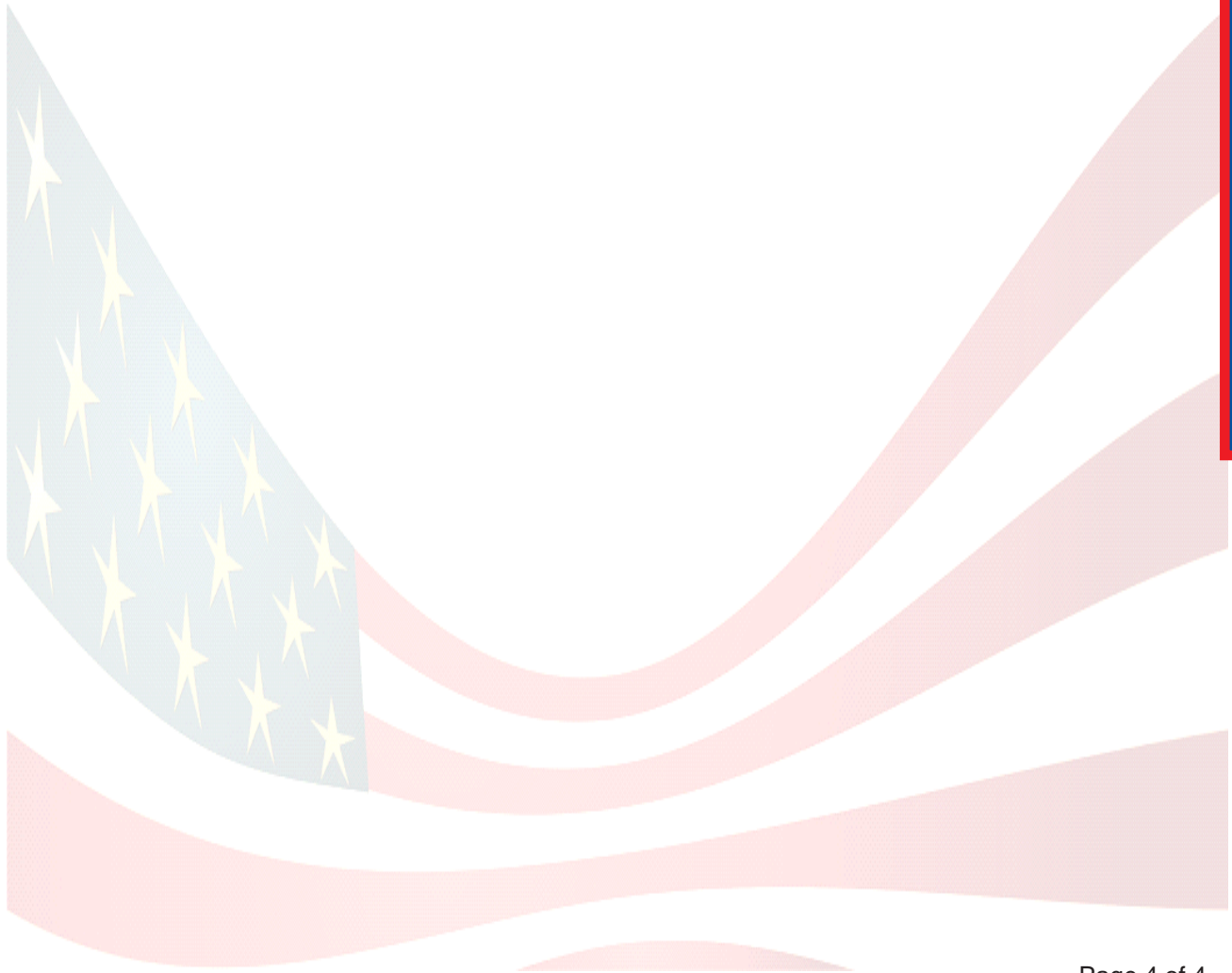
## MISCELLANEOUS (CONTINUED)

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### ISO 9001, ISO 13485 and CDR Surveillance Audit

PRIMUS will have its annual ISO 9001, ISO13485 and CDR Surveillance Audit in the early fall. The audit will be conducted by Intertek Group plc.

A Surveillance Audit of an ISO registered manufacturer is conducted each year to see whether the company's quality system is still meeting the respective ISO standard. This is required in order to maintain registered status.



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